



# **UK ENERGY INDUSTRY DELEGATION TO BRUSSELS 17 & 18 October 2005**

**Meet the decision-makers and  
help to shape European energy policy**

**This first ever national  
energy industry visit is  
being held at the European Commission  
and the Renaissance Hotel  
and is supported by**

**centrica**

**accenture**  
*High performance. Delivered.*

**npower**

RWE Group

**British Energy**

Herbert Smith



# UK Energy Industry Delegation to Brussels

## Why Join the Delegation to Brussels?

This is the first time ever in Europe that a National Energy Delegation will visit Brussels to meet decision-makers and discuss policy. You will be able to help effect change at this critical point which will have a lasting impact.

All legislation concerning a liberalised market has been halted while the Commission consults all interested parties. The views of this Delegation are being eagerly awaited.

## Vital Energy Topics

Prices, Security of Supply, Competition and Energy Efficiency will be among the topics in the two day conference and workshop programme which will set the scene and provide a real opportunity to discuss the issues with key EU policy-makers.

## Acclaimed Speakers From Across Europe

Top speakers, officials and the leading specialists will provide you with the latest information, critical points of view and insight into EU Commission and Parliament initiatives.

## Networking Opportunities

Share experiences with like-minded professionals and glean information from top policy-makers. If you are interested in networking with specific individuals please speak to the conference organiser.

## High Quality Conference & Discussion Groups

Hear key points during the conference put forward by top-level EU officials, MEPs suppliers and customers. Enter the debate to effect change in the discussion groups.

## Belgian Banquet

To celebrate the 175th Anniversary of the founding of the State of Belgium join us at the impressive Bibliothèque Solvay for an evening of good talk, good food, wine and entertainment.

**THIS IS AN EVENT NOT TO BE MISSED**

## About meuc

### meuc's mission

To influence the future of the energy and utility markets through regular liaison with the people who make the decisions.

**meuc (Major Energy Users' Council) was created in 1987 to:**

- Lobby Government, influence policy changes, be the voice of utility users
- Establish an independent network so utility users can share experiences
- Help organisations save money on their energy and utilities purchasing and achieve considerably improved contract terms from suppliers

# Help to shape European energy policy

## EVENT SPONSORS



Centrica plc was created in February 1997 out of the demerger of British Gas plc. In the UK, it trades under its brand names – British Gas, Scottish Gas, Nwy Prydain and One-Tel. It supplies around 12 million residential customers with gas and has built up an electricity business of around 6 million customers since the market opened to competition. The company is also active in the industrial and commercial gas and electricity markets.

The company has also entered the North American and European markets. In Europe, it has customers in Spain, Belgium and most recently the Netherlands.

Centrica owns both electricity and gas upstream production assets to support its supply businesses. In the UK these include the Morecambe Bay gas field and 2.9 GW of generation capacity.



High performance. Delivered.

Accenture is a global consulting, technology and outsourcing business. Its utilities group brings deep industry knowledge, world class capabilities, innovation and cutting edge technology to clients to help them raise their performance to new heights. The energy group collaborates with leading energy companies across the world to help them meet competitive challenges and shape solutions that advance their journey to high performance.



British Energy Group plc is the UK's largest generator of electricity, producing around one-fifth of the nation's electricity. We own and operate eight nuclear power stations in the UK with a combined capacity of almost 10,000 megawatts and one coal-fired power station that can generate almost 2,000 megawatts.

Our electricity is sold in a variety of ways, including through the Company's direct supply business, British Energy Direct, which has industrial and commercial clients throughout the UK. We also sell to the wholesale power market and to other energy supply companies.



RWE Group

RWE npower, a part of the RWE Group, is a leading integrated UK energy company. We generate electricity from a range of gas, oil and coal plant and are a market leader in renewable energy development through our wind, hydro and co-firing business npower Renewables. We supply gas, electricity and related services to over six million customers through our retail business npower. We operate and manage our portfolio of flexible, low-cost coal, oil and gas-fired power stations and are developing innovative energy-related technologies. We also share our unique power generation expertise with operators around the world



Herbert Smith is an international law firm with a 1,100-lawyer network across Europe and Asia. The firm has a global energy practice with over 40 partners dedicated to the sector.

Our energy team has consistently been recognised as a top-tier practice by leading legal directories for the last 5 years. In 2005, we were recognised at the Chambers Global Awards as being the best energy/projects law firm headquartered in Europe.

For more information, please visit [www.herbertsmith.com](http://www.herbertsmith.com)

## Event Planning Committee

meuc (Major Energy Users' Council)  
Centrica, Herbert Smith,  
Association of Electricity Producers,  
Energy Intensive Users' Group,  
Energy Markets, Ernst & Young,  
Society of British Gas Industries, Accenture,  
Moffatt Associates, National Grid,  
energywatch, Glenton Bruce  
and Power Efficiency.

# UK Energy Industry Delegation to Brussels

## Delegation Objectives

The UK Energy Industry Delegation to Brussels will be timed for the Autumn to coincide with the Commission's liberalisation investigation with a final report in 2006. Lobbying groups throughout Europe will be making their views known to Brussels. Now is the time for Britain's energy industry to do likewise, not in a spirit of complaint or grievance but in a constructive dialogue with Commission officials and MEPs who have already indicated they will be pleased to meet, talk and listen.

## Event Overview

Day 1 (Monday 17 October)

- Eurostar from Waterloo to Brussels
- Brunch on the train
- Main Conference
- Belgian Banquet at La Bibliothèque Solvay

Day 2 (Tuesday 18 October)

- Breakfast at Renaissance Hotel
- Workshops
- Eurostar from Brussels to Waterloo

## Event Registration includes:

- Travel on Eurostar
- One night's accommodation at the luxurious Renaissance Hotel in Brussels
- Admission to the Main Conference and workshops
- Admission to the Reception and Belgian Banquet at the Bibliothèque Solvay
- Breakfast and lunch on both days
- Full conference and workshop material including delegate pack, key documents and CD-ROM
- Copy of the final report from the event outlining the way forward

Your special requirements can be catered for if you contact Sandra Barradas on T: 020 8575 3384 for further information.

# Event Programme

(provisional)

## 17 October 2005

- 07.30 Arrive at Waterloo
  - 08.39 Depart on Eurostar from Waterloo International, London
  - 08.45 Coffee, croissants and at-your-seat discussions on EU documentation
  - 11.20 Brunch on Eurostar
  - 12.08 Arrive in Brussels
  - 12.30 Check-in to Renaissance Hotel
- Journey to the European Commission conference venue

## MAIN CONFERENCE at the Education and Culture Commission

- 13.30 Tea, coffee and registration
- 14.00 Welcome and Introduction  
**Giles Chichester, MEP  
Chairman of the European  
Parliament's Energy Committee and  
the Energy Forum**
- 14.20 The UK's Position and Concerns  
**Andrew Bainbridge  
Director General, meuc  
(Major Energy Users' Council)**  
Topics to include:
  - What Brussels influences can be exerted on prices?
  - How can our supplies be secured?
  - Is there a clear policy on energy efficiency?
  - What can be done to ensure a transparent emissions price?



# Help to shape European energy policy

- 14.30 UK Customers' Perspectives  
**Paul Gardiner**  
**Purchasing Business Manager,**  
**British Sugar plc**  
**Andrew Mackenzie**  
**Gas & Water Purchasing Manager**  
**Ineos Chlor Ltd**  
- European legislation and its impact on a viable energy policy  
- Thoughts on UK liberalisation and what it means for Europe
- 15.10 Delivering Competitive Energy Supplies in Europe  
**Philip Lowe**  
**Director General, Directorate-General for Competition (DG-COMP)**  
- Is the electricity wholesale price open to manipulation?  
- Why do we not have a liquid wholesale market for gas?  
- Is unbundling really working?
- 15.30 What is the trade-off between European business competitiveness and environmental compliance?  
**Mark Spelman**  
**Managing Partner, Growth and Strategy, Accenture**  
- What are the Commission's priorities and trade-offs for the energy sector?  
- Managing the speed and pace of liberalisation and deregulation  
- The role of clean fuel in the future energy mix
- 15.50 Your questions and comments
- 16.10 Networking break and afternoon tea
- 16.40 Liberalisation, Prices and Security of Supply?  
**Derek Taylor, Adviser, Nuclear Energy, Directorate H, DG-TREN**  
- An energy efficient Europe - how can parameters be set?  
- The roles of fossil and non-fossil fuels in 21st Century Europe  
- How much will it cost the consumer for secure, efficient, sustainable supplies?
- 17.00 European Customers' Perspectives  
**Dr. Jim Robertson**  
**Chairman of the Oil and Gas Working Party, IFIEC Europe**  
- Issues affecting IFIEC members  
- Pan-European liberalisation - an empty promise or the key to the future?
- 17.20 UK Suppliers' Perspectives  
**Jake Ulrich**  
**Managing Director, Centrica Energy**  
**David Mannering,**  
**Corporate Economic Regulation Director for RWE npower**  
- Are pricing mechanisms working between EU and UK?  
- Is the market effective in terms of supply and demand?
- 18.00 European Suppliers' Perspectives  
**Paul Bulteel**  
**Secretary General, EURELECTRIC**  
**Jean-Marie Devos**  
**Secretary General, EUROGAS**  
- Issues effecting member companies  
- How are suppliers' meeting the needs of industrial consumers
- 18.40 Your questions and comments
- 18.50 Chairman's closing remarks
- 19.00 Close of conference
- 19.30 Pre-dinner Belgian Beer reception at Bibliothèque Solvay
- 20.00 Traditional Belgian Banquet
- Keynote address and awards to winners of the Children's Painting Competition  
**Andris Piebalgs,**  
**EU Commissioner for Energy**
- 22.30 Return to Renaissance Hotel

# UK Energy Industry Delegation to Brussels

**18 October 2005**

## **DISCUSSION GROUPS at the Renaissance Hotel**

The Discussion Groups will expand on the issues raised at the previous day's conference. Each group will consist of a panel of experts from the Commission Directorate and Parliamentary Committees. A rapporteur will be selected for each group to take forward positive actions. After the event a synopsis of the proceedings will be issued to all delegates.

### **Discussion Group A**

with Parliament energy officials **to be advised**

- What assurances do we have regarding security of supply in Europe?
- Should Member States be more active in promoting lower energy prices across a single market?
- How does nuclear fit in to the renewables jigsaw?

**(Rapporteur: Mark Newbery, Partner, Energy and Natural Resources, Herbert Smith)**

### **Discussion Group B**

with DG-TREN officials including:

**William Webster, Economic Officer,  
Electricity & Gas, Directorate C2, DG-TREN**

- Future European liberalisation and cross-border supplies?
- What is the current and future impact of the EU Emissions Trading Scheme?
- What have we learned about competition and price differences?
- The strategy for secure energy and gas storage in the EU

**(Rapporteur: Sanjeev Mathur, Global Strategic Research Manager, Accenture)**

### **Discussion Group C**

with DG Competition officials including:

**Maria Rehbinder, Head of Unit, Energy,  
Water, Directorate B, DG-COMP**

- Competition in energy markets to the benefit of consumers - how do we get there?
- Wholesale markets in electricity and gas - is something wrong with the price formation mechanism?
- Where should liberalisation begin and end?

**(Rapporteur: Clive Moffatt, Managing Partner, Moffatt & Associates)**

09.00 Tea, coffee and registration

09.20 Energy and the Environment

**Jos Delbeke**

**Head of Unit, Chemicals  
Directorate C, DG-ENV**

- Is a sustainable energy policy a reality?
- How will 'clean' power be incentivised and what is its likely impact on prices?

09.40 UK Generator's perspective

**Nigel Knee**

**Transmission and Trading  
Arrangements Manager, British  
Energy Power & Energy Trading**

- The impact of the EU Emissions Trading Scheme on the electricity market
- Meeting the need for investment in new generating capacity

10.00 Session One

**Discussion Groups (A, B and C)**

11.00 Networking Break

11.30 Session Two

**Discussion Groups (A, B and C)**

12.30 Buffet lunch and networking

**CLOSING SESSION**

Chairman: **Andrew Bainbridge  
Director General, meuc ( Major  
Energy Users' Council)**

13.50 Key action points presented by the rapporteurs from each discussion group

14.20 Your questions and comments to an invited panel

15.20 Next steps?

**Dr. Gordon Adam**

**Former Member of the Parliament's  
Energy Committee**

15.35 Close and time for more networking, shopping or sightseeing

17.00 Arrive at Eurostar Terminal

17.56 Eurostar Brussels to Waterloo

# UK Energy Industry Delegation to Brussels Registration Form

**Please print clearly and keep a copy of this form for your records. This information will be used for all mailings.**

## DELEGATE INFORMATION

Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Post Code: \_\_\_\_\_ Country: \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

email: \_\_\_\_\_  
(important conference information will be sent via email)

Additional Delegates:

Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

Name: \_\_\_\_\_

Job Title: \_\_\_\_\_

## PAYMENT

The registration fee includes:

Standard travel on Eurostar. One night's single accommodation at the luxurious 4 star Renaissance Hotel in Brussels. Admission to the main conference and workshops. Admission to the Reception and Belgian Banquet at La Bibliothèque Solvay. Breakfast and lunch.

## METHOD OF PAYMENT

Please tick

Please find cheque attached made payable to 'meuc limited'

Please invoice for payment

Total fee: £ \_\_\_\_\_

**PLEASE NOTE:** Cancellations must be made in writing and before 30 September 2005, will be subject to an administrative charge of 50% of the booking fee. Fees will not be refunded under any circumstances if delegates cancel on or after 30 September 2005. By completing and returning this booking form to meuc, you hereby agree to the terms of meuc's cancellation policy as stated above. Delegates are able to nominate substitutes. Photocopies of the booking form will be accepted. Programme may be changed at any time. **Delegates must make their own travel insurance arrangements.**

## EVENT REGISTRATION FEES

	<b>Early Bird (by 30 September)</b>	<b>Standard Fee (after 30 September)</b>
<b>Standard Rate</b>	<b>£864+vat (£1015.20)</b>	<b>£960+vat (£1128.00)</b>
<b>Additional delegates</b>	<b>£764+vat (£897.70)</b>	<b>£840+vat (£987.00)</b>
<b>meuc Members</b>	<b>£764+vat (£897.70)</b>	<b>£840+vat (£987.00)</b>
<b>Additional delegates</b>	<b>£738+vat (£867.15)</b>	<b>£811+vat (£953.65)</b>

**VAT charged at 17.5%**

**Payment must be received by 30 September for the Early Bird rates to apply.  
For registrations of three or more please contact meuc on T: 020 8575 3384/020 8887 0033**

Fax your registration on

**020 8807 0008**  
**020 8575 1415**

**Or post to:**  
**meuc**  
**PO BOX 30**  
**LONDON W5 3ZT**



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**meuc limited  
PO BOX 30  
LONDON  
W5 3ZT**

**tel: 020 8997 3854  
fax: 020 8807 0008**

**[enquiries@meuc.co.uk](mailto:enquiries@meuc.co.uk)**

